

Scale smarter: 10 ways PSPs are accelerating growth

Build with modularity, not monoliths

Adopt a modular, API-first architecture to add fraud, new payment methods, or capabilities only when needed. Scale the features, not technical debt.



Route intelligently across acquirers

Implement multi-acquirer support with smart routing and automated retries to boost approval rates, lower costs, and reduce risk across geographies.



Plug in, don't build from scratch

Widen your market reach and access new merchants faster using prebuilt eCommerce plug-ins (Shopify, WooCommerce, Magento).



Go global, staying local

Support local payment methods, regional languages, currencies, and compliance norms to win and retain customers.



Simplify fraud without sacrificing power

Use fraud tools that offer best-in-class performance through real-time, Al-rich data analytics and decisioning.



Make compliance invisible

Automate support for regulations like PSD2, DORA, and VAMP—compliance should be built-in, not bolted on.



Scale merchant onboarding

Offer white-labeled onboarding journeys and low-code dashboards to onboard hundreds of merchants efficiently—even in high-growth moments.



Make repeat payments easier

Adopt network tokens to reduce the need for customer data re-entry and increase smooth recurring transactions.



Protect customer data

Use a PCI DSS SAQ-A-certified payments page so that sensitive data is never stored or processed on merchant sites.



Start lean, scale strategically

Start with the basics, launching quickly and evolving as you learn. Whether you're adding regions, services, or acquirers, your platform should grow with you—not against you.



WHY THIS MATTERS

Whether you're entering new markets, adding acquirers, or upgrading fraud tools—scaling smarter means building fast with flexibility, and without increasing complexity.

ACI's white-labeled payments orchestration platform is purpose built to give PSPs the agility to maximize their revenue, add new capabilities, and expand into new markets—without processor tie-in or integration bottlenecks.

Want to hear more about how to accelerate your growth?





